



2023 Exhibitor Kit

The 20th Annual Savannah Boat Show
Friday, Saturday, Sunday
February 24-26, 2023
Savannah Convention Center
Savannah, Georgia
www.SavannahBoatShow.com

Partners:



Produced By:



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General Information

JBM & Associates welcomes you to the 20th Annual Savannah Boat Show. Enclosed, please find pertinent information that will help you to prepare for the show. The Exhibitor Kit can also be viewed on the website at www.SavannahBoatShow.com. Please take the time to review the information immediately to ensure you meet all important deadline dates.

Location

Savannah Convention Center
One International Drive, Savannah, GA 31402

Show Hours

Friday, February 24, 2023, 12:00pm-6:00pm
Saturday, February 25, 2023, 10:00am-6:00pm
Sunday, February 26, 2023, 11:00am-5:00pm

Ticket Pricing

Adults 13+	\$12 per day at gate, \$10 on-line
Seniors	\$10 per day
Military	\$10 per day
Children 4-12	\$6 per day
Children three and Under	Free

Parking

\$5 per vehicle or take the River Street Ferry for free.

Hotel Accommodations

See <https://savannahboatshow.com/hotel-accomodations-2023/> for booking instructions.
Please note – The Westin boat show rate is available through January 24, 2023.
Stayker – Rates vary at various hotels

Exhibitor and Show Information

To view the layout and your assigned exhibit space, please visit
<https://www.expocad.com/host/fx/JBMshows/sbs23/exfx.html>

Final Payment

All final payments must be sent to JBM & Associates, 7 Old Altamont Ridge Road, Greenville, SC 29609 by **February 6, 2023**. If you have any questions regarding your final payment, please contact us at 864-250-9713 or caroline.jbmshows@gmail.com.

Certificate of Liability Insurance

ALL exhibitors must send JBM & Associates a Certificate of Liability Insurance with JBM & Associates listed as additionally insured for the Savannah Boat Show, February 24-26, 2023, by February 6, 2023. If you do not have existing coverage, our insurance company provides coverage at a very reasonable rate. You may order temporary coverage for the show by using the following link:
[https://www.TotalEventInsurance.com/app/Customer/ExhibitorAnnual.aspx?eid=bRBkJh8w/0g\\$](https://www.TotalEventInsurance.com/app/Customer/ExhibitorAnnual.aspx?eid=bRBkJh8w/0g$)

Liability coverage must name Savannah Boat Show, JBM & Associates, LLC, and Savannah Convention Center (One International Drive, Savannah, GA 31402) as additional insured.

Exhibitor Badges

Your exhibitor badges will show only your company name. Badges are restricted solely to employees working in your exhibit space. Non-working employees, customers and family members of the exhibitor should be provided with guest tickets supplied by the exhibitor.

Badges may be picked up on Thursday, February 23 between 9am and 6pm and Friday, February 24 between 9am and 6pm. Badges may also be picked up during show hours on Saturday and Sunday. If you have various employees who will rotate in and out, you may leave badges at Show Information for pick-up. All exhibit personnel must always wear their exhibitor badge to enter the facilities and during the show. Show Management is not responsible for lost or stolen badges. Exhibitors may purchase replacement or additional badges for \$5 each. Badges are to be worn by exhibitors ONLY.

Guest Tickets

Exhibitors may order discounted guest tickets for \$5 each. Please refer to the form in your exhibitor kit. Deadline to order prior to show February 13, 2023. You may also purchase during move-in on Thursday and throughout the show at the Show Information Desk.

Exhibitor Parking

Complimentary parking will be available for exhibitors during the show in the gravel lot, area 7. Parking in the main parking lots will be \$5 per vehicle per day.

Boat Staging and Trailer Parking – Boat Staging can begin Monday, February 20th at 5pm. NOT BEFORE!

Marshaling Area: With the construction of the main parking area of the convention center, boat staging will be located in the Main lot away from the building. (See Map) All overflow can go to Area 7. Further instructions will be sent with the move-in schedule about two weeks prior to the show. All boat and box trailers must be stored in the gravel lot, area 7, beginning Friday morning through the close of the show on Sunday.

Electricity, Internet, and Telephone Services

Electricity, internet, and telephone services can be ordered through the Savannah Convention Center. Wi-Fi is not complimentary! The forms can be found on their website at:

<https://www.savconventioncenter.com/exhibitors/>

Please order on-line as soon as possible. **Prices will increase five business days out from the event.

Move-In/Move-Out Schedule

All booth exhibitors must move-in through loading dock doors in the back of the Convention Center.

No one can use the front entrance or lobby doors for move-in or move-out.

Exhibitors with outside land space and inside bulk space will receive a detailed move-in/move-out schedule (based on your space location) approximately two weeks prior to the show.

****Booth Exhibitor Move-In/Move-Out Schedule****

All Booths: Thursday, February 23, 9am-7pm.

Exhibitors must be fully set up and ready by 11am on Friday - no exceptions!

Exhibitors located in the lobby and hallway with large displays must move in on Wednesday afternoon. Any exhibitor needing to drive into the Exhibit Hall in order to set up must contact Debbie Taylor at 864-884-4435 or Debbie@JBMSHOWS.com prior to February 13th for a move-in time on Wednesday, February 22nd.

Every exhibit space must have a staff member present during all hours of the show.

All Booth Exhibitor Move-Out: Sunday, February 26, between 5:30pm and 9pm. ***ALL LOBBY AND CONVENTION CENTER BOOTHS MUST BE REMOVED BY 9PM ON SUNDAY, NO EXCEPTIONS!**

10x10 Booth Package Includes:

8-foot pipe and drape

3-foot side rails

One 7" x 44" ID sign

Trash Can

PRX offers an online ordering system that allows exhibitors to order tables, chairs, and other items for your booth display. The pre-order discount deadline is **Wednesday, February 8, 2023**. All orders must be received with payment in full by this date to receive discounted pricing.

An email with customized login details will be sent to the registered exhibitor contact starting **Wednesday, January 18, 2023**. If you are the exhibitor contact and have not received this email by the following Monday, please check your spam folder for an e-mail titled "Access to PRX Exposition Services." Note that if you registered as an exhibitor after these dates, your login will be sent to you automatically after JBM provides you with your exhibitor kit. If you need ordering assistance, have questions, or did not receive the initial ordering e-mail, please contact Danielle Murnieks at dmurnieks@prexposition.com or call 301-922-8865.

Exhibitor Entrance During Show Hours

Exhibitors will be able to enter the building through the back door of Exhibit Hall A next to the loading docks one hour prior to the show opening on Saturday and Sunday. All exhibitors are always required to wear their badge during the show and in order to enter all areas of the show, including the exhibitor entrance.

Exhibitor Lounge

The Exhibitor Lounge will be in the meeting room past the escalators in the lobby. Coffee will be available for exhibitors in the lounge at the following times: Friday: 8am-12pm, Saturday: 9am-12pm and Sunday: 10am-12pm.

Sales Tax

Exhibitors are responsible for going on-line and filing all sales tax forms while selling products at the 2023 Savannah Boat Show.

Show Office

The Show Office will be located at the top of the escalators to the right of the Box Office and will be open beginning on Wednesday, February 22nd.

Exhibitor Checklist

Show Management Forms & Deadlines	Return To	Deadline
Final Payment for Exhibit Space	JBM & Associates	February 6, 2023
Certificate of Liability Insurance	JBM & Associates	February 6, 2023
Promotional Giveaways	JBM & Associates	February 13, 2023
Guest Ticket Order Form	JBM & Associates	February 13, 2023

Convention Center Service Forms	Return To	Discount Deadline
Electrical Order Form (Booth & Bulk Exhibitors)	Convention Center	February 20, 2023
Telecommunications Order Form	Convention Center	February 20, 2023
Internet Order Form	Convention Center	February 20, 2023

Decorator Service Forms	Return To	Discount Deadline
Décor Service Forms	<i>PRX Exposition Services</i>	February 8, 2023

Show Contacts

JBM & Associates are looking forward to another successful show and appreciate your support and participation. Please feel free to contact us with any of your boat show needs. We look forward to seeing you at the show!

JBM & Associates

7 Old Altamont Ridge Roa
Greenville, SC 29609
Office: 864-250-9713
www.JBMShows.com

Jacqui McGuinness

President, JBM & Associates
P: 843-364-0218
E: Jacqui@JBMSHOWS.com

Chelsea Lupo (On Maternity Leave)

Sales Director/Event Manager

Debbie Taylor

VP of Operations, JBM & Associates
P: 864-884-4435
E: Debbie@JBMSHOWS.com

Caroline Warthern

Sales Manager
P: 864-616-0073
E: Caroline.JBMShows@gmail.com

Show Decorator:

PRX Exposition Services
Danielle Murnieks
P: 301-922-8865
E: dmurnieks@preposition.com

Show Location-SCC:

Lindsay Laettner
Convention Center Event Manager
P: 912-447-4065
C: 912-644-9732
E: llaettner@savtcc.com

:

Electrical or Telecommunication Questions:

Lindsay Laettner
P: 912-447-4065
E: Llaettner@savtcc.com

****Must use link in kit to place electrical or telecommunication order**

To Order Wi-Fi or Internet:

Clint Jenkins
P: 912-447-4022 or C: 404-557-3526
Clint.Jenkins@CCLD.net

To Order A/V

Cameron Smith
P: 912-447-4085 or 912-429-8146
Cameron.Smith2@encoreglobal.com

Promotional Giveaways

Deadline Date:

February 13, 2023 (We will accept prizes after this date, but anything contributed past this date will not be listed in the Digital Show Program).

This is your chance to market your new products or services to thousands of pre-qualified customers! Increase the exposure you receive before and during the show by donating a prize of value to be raffled off at the show.

All companies that donate a promotional giveaway will enjoy the following marketing opportunities:

- Listed on www.SavannahBoatShow.com
- Listed in the Digital Show Program (if this form is submitted prior to February 13, 2023)
- Listed on On-Site Show Signage
- Listed in E-Blast
- Included in Social Media

To donate a prize, please complete the area below, or email the information to Debbie@JBMSHOWS.com

Company Name_____

Prize Name_____

Short Description of Prize_____

Sample giveaways include:

Gift certificates for products or services, fishing expeditions/guided tours, boat slip certificates, hitch covers, boat lifts, towing services, fishing supplies (tackle, lures, rods, and reels), nautical clothing and accessories, vacations, gift baskets, engine or boat, instructional teaching lessons for boating/water safety.

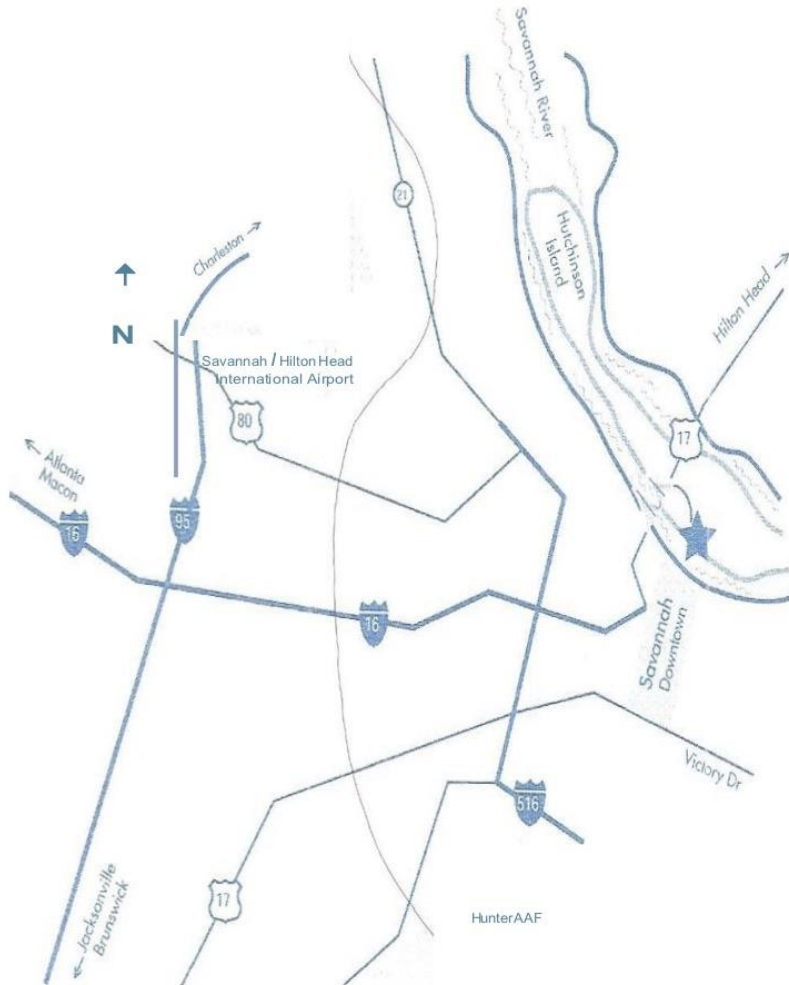




SAVANNAH

CONVENTION CENTER

Directions



Water Ferry

The Savannah Belles Ferry system is one of the city's liveliest thorough fares in the Savannah River. Enjoy a scenic two minute ride from shore-to-shore in vessels christened for women notable in the city's history. The ferries offer a pleasant alternative link to the Savannah Convention Center/Westin Savannah Harbor and The Savannah Historic District. For more information, call (912)477-4000



From Savannah/Hilton Head International Airport

- Take I-95 South to Exit 99A (I-16 East Savannah)
- Follow I-16 East to Exit 166 (US17, Gwinnett & Louisville Road, Charleston)
- Go over Talmadge Bridge
- Stay in right lane and turn right at the base of bridge onto Hutchinson Island
- Follow signs to Savannah Convention Center

Via I-95

- Take I-95 South to Exit 99A (I-16 East Savannah)
- Follow I-16 East to Exit 166 (US 17, Gwinnett & Louisville Road, Charleston)
- Go over Talmadge Bridge
- Stay in right lane and turn right at the base of bridge onto Hutchinson Island
- Follow signs to Savannah Convention Center

Via I-95 North to Savannah

- Take I-95 North to Exit 99A (I-16 East Savannah)
- Follow I-16 East to Exit 166 (US17, Gwinnett & Louisville Road, Charleston)
- Go over Talmadge Bridge
- Stay in right lane and turn right at the base of bridge onto Hutchinson Island
- Follow signs to Savannah Convention Center

VIA I-16 to Savannah

- Follow I-16 East to Exit 166 (US17, Gwinnett & Louisville Road, Charleston)
- Go Over Talmadge Bridge
- Stay in right lane and turn right at the base of bridge onto Hutchinson Island
- Follow signs to Savannah Convention Center